



The Leader of the Future[®]

Transforming the way leaders work, think and behave.



The Leader of the Future®

Demands in the marketplace have never been greater. People are constantly being asked to go beyond what they have done in the past and to deliver larger and more significant outcomes. The future requires leaders to perform in new and extraordinary ways.

The Leader of the Future® enables executives and senior managers to make a far greater impact throughout their organisations. Participants acquire new skills and capabilities required to challenge “business as usual,” drive breakthrough results and establish new standards for performance.

WHO SHOULD ATTEND?

The Leader of the Future® is designed for executives and senior-level managers who are key to the future of their organisations. This includes those already accountable for generating new levels of performance and results, as well as emerging leaders destined for greatness in their organisations.

KEY BENEFITS

Leaders who participate in **The Leader of the Future®** obtain the skills and capabilities necessary to forge new pathways of thinking, acting and behaving that allow them to achieve the extraordinary. The program enhances current leadership strengths and transforms counterproductive behaviours by incorporating rigorous requirements for results delivery with intensive personal development.

Specifically, participants emerge from the program better able to:

- Commit to extraordinary objectives, even when the path to delivery is unclear
- Directly affect and dramatically improve performance throughout the organisation—with measurable and sustainable results
- Inspire and motivate people to step beyond familiar ways of working and attempt what’s not been done before
- Take effective action in the face of uncertain circumstances
- Confront and resolve issues that previously seemed immovable
- Engage people effectively throughout the organisation and mobilise them to act
- Generate new ways of thinking and working

“The accountability one has while going through The Leader of the Future® is very real. It is very measurable, and it is immediate. You are dropped into a situation where you immediately invent something that you do not know how to deliver in your work environment. It is real-time, real issues.” — Senior VP



THE ORGANISATIONAL IMPACT

Organisations use **The Leader of the Future**[®] as an in-house vehicle for development, as well as a powerful lever for organisational change. Such programs benefit not only the individual participants, but also the entire organisation through a new alignment of commitment, communication, engagement and effective action. Other benefits include:

- A new vision for the future of the organisation
- An ongoing experience of individual and organisational renewal
- A high-performance culture operating consistent with fulfilling the critical business goals
- A core group of effective individuals able to empower others to achieve extraordinary results
- A set of new opportunities to drive the success of the organisation
- A means to impact employee and client satisfaction

LEARNING APPROACH

The program applies an interactive learning approach that:

- Involves participants in engaging lectures, discussions, exercises, simulations, participant presentations and small-group work
- Provides a model for creating and delivering extraordinary business outcomes
- Requires participants to commit to measurable improvements that will make a substantial difference in the organisation's performance
- Includes one-on-one coaching to identify obstacles that may stand in the way of exceptional performance
- Offers a model to understand individual identity and how it shapes leadership performance
- Establishes the necessary conditions for continual renewal of vision, strategy, commitment and action

REAL-TIME LEARNING AND RESULTS

The participants will create and deliver a breakthrough project that not only fulfils what is important to their accountability and their organisations, but also produces a result that delivers a significant return on each company's investment. The projects provide an opportunity for participants to demonstrate the integration of the program's principles, skills and practices into their leadership.

*A recent survey showed that **more than 60% of the graduates** reported generating over **\$2 million in value** for their organisations from the projects created in the program.*

PROGRAM STRUCTURE AND SCHEDULE

Due to current Covid restrictions across Australia and New Zealand we will be conducting the first two sessions online.

While our commitment is to hold residential sessions as soon as restrictions allow, the latter two sessions will be conducted in whichever way is safe and workable. The critical factor is to ensure everyone is safe and that the quality and impact of the program is preserved.

Session Dates:

Session 1: August 30 – September 2
Session 2: October 18 – 21
Session 3: November 29 – December 2
Session 4: February 7 – 10

Daily Virtual Timings: (AEST)

All discussions via Zoom:
Discussion 1: 8:00am – 10:00am
Discussion 2: 11:00am – 1:00pm
Discussion 3: 2:00pm – 4:00pm

The daily discussions will be conducted with sufficient space in-between to allow you to stretch, eat, reflect, and recharge.

The following page represents a sample curriculum of the program:



SESSION 1: Generating the Extraordinary

PURPOSE

Provide a framework for generating exceptional performance for individuals and their organisations.

OUTCOMES

Participants will leave this session with:

- A new insight into the impact of context, language and conversation
- A model for translating aspirations and possibilities into specific commitments, actions, and results

TOPICS

- Setting a foundation for generating exceptional results
- Developing new leadership capabilities
- Improving communication through listening
- Fulfilling extraordinary business intentions using The Breakthrough Model™
- Designing a project to enhance business performance
- Managing one's health, vitality, and well-being
- Engaging others in delivering extraordinary performance

SESSION 2: Operating Effectively

PURPOSE

Enable senior leaders to respond far more effectively to problems and difficult circumstances.

OUTCOMES

Participants will leave the session with greater freedom and ability to:

- Confront and resolve issues that have stopped or slowed them down
- Generate conversations necessary to deliver on aspirations
- Engage others' interest, support and commitment

TOPICS

- Confronting the limits of reactive problem solving
- Creating approaches for dealing with difficult problems, setbacks, and issues
- Thinking beyond one's driven solutions
- Transcending perspectives that hinder one's ability to creatively resolve problems
- Having potent conversations that enable participants and others to move forward
- Elevating one's ability to engage others in fulfilling their intentions
- Developing new strategies and milestones for delivering breakthrough project results

Tuition

\$35,000 AUD + gst inclusive of materials and coaching between sessions. Travel and accommodation expenses are not included in the tuition.

SESSION 3: Transcending Limits

PURPOSE

To create a new possibility for oneself as a leader.

OUTCOMES

Participants will leave with:

- New ways to express one's leadership that transcend the limits of prior strengths and weaknesses
- Greater confidence in one's ability to contribute and make a difference

TOPICS

- Recognising the constraints of one's leadership style
- Overcoming counterproductive behaviours that derail performance
- Transforming leadership limitations
- Developing new approaches to providing extraordinary leadership
- Creating new pathways to accomplish breakthrough project goals
- Eliciting the best in one's self and others

SESSION 4: Leading from the Future

PURPOSE

To empower senior leaders to generate extraordinary leadership for their organisation—at any time and regardless of circumstances.

OUTCOMES

This session will leave participants confident that they can:

- Transform what's possible with respect to any challenge facing their organisation
- Enrol others, whatever their disposition, in new possibilities
- Revitalise and sustain the extraordinary possibilities and outcomes they generate

TOPICS

- Providing an environment of accomplishment
- Building a leadership bias for being consistently proactive
- Articulating a compelling future that inspires people to action
- Unleashing innovation
- Effectively engaging a challenging audience
- Demonstrating authentic commitment
- Sustaining breakthrough performance and results



PRAISE FOR THE LEADER OF THE FUTURE®



“JMW is like the finishing school of leadership. One that provides people with access to extraordinary leadership, which then gives the extraordinary financial and broader business results that I am looking for. JMW enabled us to get to a different type of business result that was beyond what was originally thought possible. Results on the financial statements, results for my people and their potential, and all the other balanced scorecard elements of our performance.”

**Mike Bennetts, CEO, Z Energy,
CEO of the Year, Deloitte Top 200 2016**

“Unlike other programs which contain endless content, this program has retrained the way I think to the point I cannot recognise my previous self.”

Marc Pringle, GM - Strategic Change, Connetics



“The Leader of the Future® program truly lived up to its name - **its modern and disruptive approach to the traditional way of thinking** of oneself as a leader, really helped me to think and act in a different and more effective way with my team and my peers. The program also brought forth an expansive and empowered mindset that I didn't know I had, and as a result helped break the self-imposed shackles of impossibility - an outcome that I think all businesses would benefit from, as we recalibrate to the new normal of this Covid era”

**Philip Julien, Managing Director, NewGen Energy
Limited & Chairman, Kenesjay Green Limited**



“If you are responsible for an organisation and you believe that there is an outcome that's possible for your organisation that's significantly better than anyone else believes possible, JMW will give you **the tools, the techniques and the understanding to create the possibility in your organisation** for that to happen and how to empower your organisation to go get it.”

Tom Knudson, Chairman Bristow Group Inc.

“Thank you, it is a terrific program which changed my life.”

**Craig Parker, GM Customer Service,
Southern Rural Water**



The Leader of the Future® course really kick-started our phenomenal growth—it helped me to see pathways for the business and myself that hadn't been possible before.

We continue to use the course to develop our future leaders, and we use a rich ongoing partnership with JMW – including executive coaching, training and strategic planning - to help us to keep it real and operate as a tight team.

We've grown from a stagnant regional broadband company with 18,000 customers in 2016 to an industry game-changer and listed company with more than 350,000 customers nation-wide. Our turnover has gone **from \$20m in 2016 to more than \$300m in 20-21**. Our **Aussie Broadband family has gone from 60 staff to 550**.

JMW has the potential to cause dramatic shifts in leaders, and business is ultimately about people and their ability to lead. Transform that, and you transform the future of your business.

Phil Britt, Managing Director, Aussie Broadband

For more information, please visit: jmw.com/leader-of-the-future/



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