



# Emerging Leaders™

## Foundations for Transformational Leadership

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The Emerging Leaders™ program is designed for professionals who are:

- Managers looking to expand and elevate their leadership capabilities to the next level
- High-potential, new, and/or emerging leaders who have recently been (or will soon be) promoted from being individual contributors to leaders

Regardless of where participants are in their careers, this program will be an empowering foray into their leadership development journey. Over the course of the program, participants will broaden the decisive impact they are able to make in their organizations by identifying the necessary actions to meet immediate and future goals.

## Participants will walk away with:

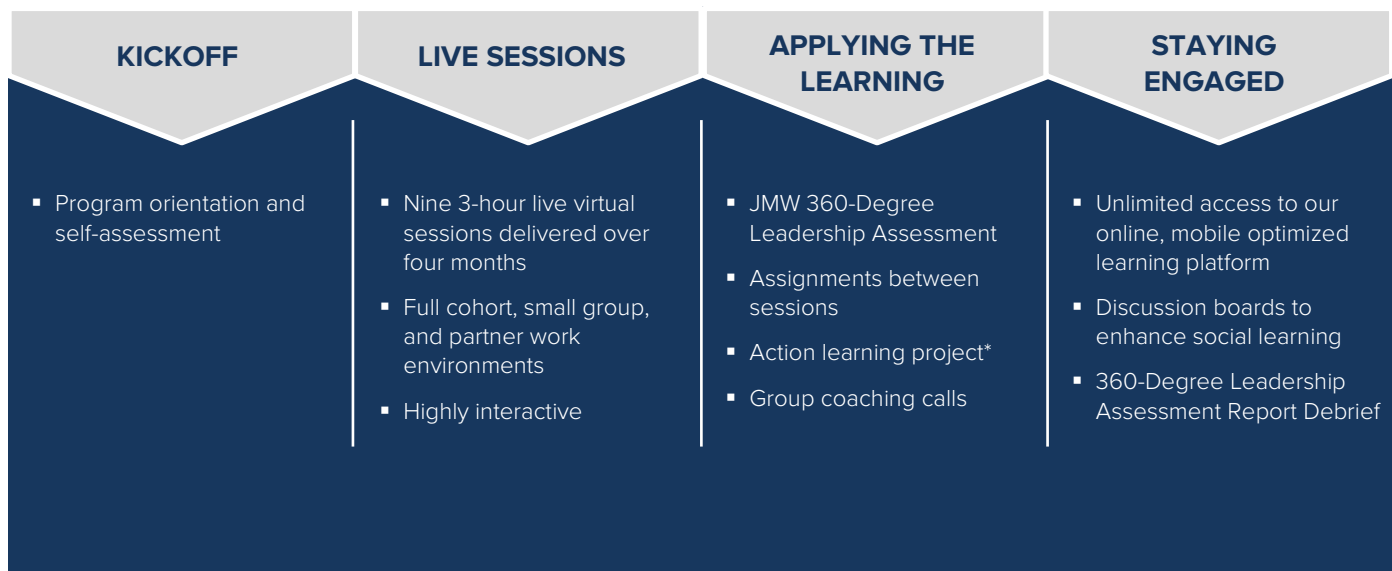
- The self-awareness and capacity for introspection required to become an effective leader
- A shift in mindset from that of individual contributor to that of a leader and strategic thinker
- The ability to adapt their leadership style to meet specific organizational challenges
- Essential skills and techniques to look at challenges from a different perspective, leaving them with more clarity and self-confidence to powerfully deal with difficult situations
- Elevated capability to engage, persuade, and influence others, even those over whom they have little/no direct authority
- Tools to communicate their vision in a way that truly inspires and motivates the people around them, including increasing team productivity and accountability
- The experience of having expanded their network through collaboration with a cohort of like-minded leaders

*“This program changed my trajectory as a leader and created a whole new possibility for my future. The program is not theoretical; it’s simple but effective tools to improve your leadership.”*

*~ Senior Sales Manager*

## Blended Learning Approach

Through real-time interactive sessions, applied coaching, learning exercises, group work, assessments, pre-recorded presentations of key models, assignments that utilize different learning modalities, and an action learning project, participants will walk away having made—and with the capability to continue to make—a decisive impact on their own leadership, their teams, and their organizations.



\*The action learning project consists of an “engagement project” wherein participants will be invited to take on a performance challenge that requires engaging / getting the “buy-in” of others, in order to practice engagement skills and demonstrate measurable shifts in performance.

## Core Modules and Session Descriptions



Emerging Leaders™ is delivered via nine 3-hour virtual sessions covering four core modules plus a completion session. The sessions are typically delivered every two weeks to allow for the practical application of the program material. All sessions run from 1:00 p.m. – 4:00 p.m. Eastern time. Tuition for the program is \$5,000 USD.

MODULE ONE: MINDSETS THAT MATTER	
SESSION 1: Wednesday, October 19th <b>Leadership Mindset</b>	SESSION 2: Wednesday, November 2nd <b>Emotional Intelligence</b>
Discover the impact of a leader's mindset on performance	How self-awareness, introspection, and emotional intelligence impact performance
MODULE TWO: EFFECTIVE COMMUNICATION	
SESSION 3: Wednesday, November 16th <b>Language as the Access to Performance</b>	SESSION 4: Wednesday, December 7th <b>High-Performing Team Communication</b>
How language, listening and speaking impact performance	Methods for elevating productivity, accountability, and decision-making within your team
MODULE THREE: CONVERSATIONS THAT IMPACT PERFORMANCE	
SESSION 5: Wednesday, January 11th <b>Influence &amp; Engagement</b>	SESSION 6: Wednesday, January 25th <b>Leadership Styles I</b>
Tools for influencing and engaging people at all levels without authority	Transcend the limits of and expand your leadership style to meet performance challenges
MODULE FOUR: TRANSCENDING LEADERSHIP LIMITS	
SESSION 7: Wednesday, February 8th <b>Leadership Styles II</b>	SESSION 8: Wednesday, February 22nd <b>Difficult Conversations</b>
Understand the function, drivers, and limits of your leadership style	Practical methods for transforming mindset and becoming more effective with "difficult" conversations
SESSION 9: Wednesday, March 8th <b>Completion Session</b>	
Tools for completing any program or project powerfully (including this program)	

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